

Message Text

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TO AMEMBASSY TOKYO

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E.O. 11652: N/A

TAGS: AGAO, ETRD

SUBJECT: GAO REVIEW OF BUY NATIONAL POLICIES AND PRACTICES

REF: TOKYO 6258 (NOTAL)

CINCPAC PLEASE PASS GAO HONOLULU, JOHN COMPETELLO.

1. RE AUDIT SCOPE OF SUBJECT REVIEW, FOLLOWING INFO
OBTAINED FROM GAO TRADE AND FINANCE GROUP HERE FOR EMBASSY
GUIDANCE:

(A) IDENTIFY AND EVALUATE SIGNIFICANT LEGAL AND PRACTICAL
BUY-NATIONAL RESTRICTIONS ON GOJ PROCUREMENTS; (B) WHAT
GOJ BUY-NATIONAL RESTRICTIONS ARE IMPOSED UPON JAPANESE
BASED SUBSIDIARIES OF U.S. MULTINATIONAL CORPORATIONS;
(C) IDENTIFY U.S. COMMODITIES OR PRODUCTS IMPORTED BY
GOJ AGENCIES THAT MAY HAVE BEEN PROCURED FROM JAPANESE
FIRMS; (D) OBTAIN BREAKDOWN OF GOJ PROCUREMENT (NOT
NATIONAL DEFENSE ORIENTED) BETWEEN DOMESTIC AND FOREIGN
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PROCUREMENTS, WITH LATTER DETAILED BY COUNTRY, COMMODITY,

AND VALUE; (E) ATTEMPT IDENTIFY AMERICAN INDUSTRIES AND
PRODUCTS WHICH WOULD MOST LIKELY BENEFIT FROM A LOWERING
OF JAPAN'S BUY NATIONAL BARRIERS.

2. IN ESSENCE, GAO SEEKING INFORMATION THAT WOULD CLARIFY
JAPAN'S EXISTING BUY-NATIONAL PRACTICES, AND IDENTIFY
THAT PORTION OF GOVERNMENT PURCHASES FOR WHICH THE U.S.

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MAY COMPETE IF JAPAN'S BUY-NATIONAL RESTRICTIONS ARE
LIBERALIZED. KISSINGER

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